

# **NEWS RELEASE**

# Endeavour Silver Reports First Quarter, 2018 Financial Results; Conference Call at 9am PDT (12pm EDT) Today

*Vancouver, Canada – May 3, 2018 -* Endeavour Silver Corp. (NYSE: EXK; TSX: EDR) released today its financial results for the period ended March 31, 2018. The Company owns and operates three underground silver-gold mines in Mexico, the Guanaceví mine in Durango state, and the Bolañitos and El Cubo mines in Guanajuato state. Endeavour is also developing the El Compas mine project in Zacatecas state to production and advancing the Terronera mine project in Jalisco state to a development decision.

The Company's net earnings in the First Quarter, 2018 were lower than in the First Quarter, 2017, primarily due to higher depreciation and depletion charges. Revenue was up 11% due to higher production, mine operating cash flow before taxes<sup>(1)</sup> increased 16% to \$13.8 million, cash flow from operations before working capital charges increased 30% to \$11.6 million and EBITDA rose 24% to \$11.1 million.

## Highlights of First Quarter 2018 (Compared to First Quarter 2017)

### Financial

- Net earnings decreased 61% to \$2.3 million (\$0.02 per share)
- EBITDA<sup>(1)</sup> increased 24% to \$11.1 million
- Cash flow from operations before working capital changes increased 30% to \$11.6 million
- Mine operating cash flow before taxes<sup>(1)</sup> increased 16% to \$13.8 million
- Revenue increased 11% to \$40.3 million
- Realized silver price decreased 6% to \$16.70 per ounce (oz) sold
- Realized gold price increased 4% to \$1,330 per oz sold
- Cash costs<sup>(1)</sup> fell 17% to \$6.50 per oz silver payable (net of gold credits)
- All-in sustaining costs<sup>(1)</sup> fell 22% to \$14.18 per oz silver payable (net of gold credits)
- Cash and cash equivalents dipped 7% to \$36.6 million
- Working capital was flat at \$66.6 million compared to \$66.2 million at year end

### Operations

- Silver production increased 25% to 1,350,840 oz
- Gold production increased 13% to 13,208 oz
- Silver equivalent production was 2.3 million oz (at a 75:1 silver: gold ratio)
- Silver oz sold increased 14% to 1,406,143 oz
- Gold oz sold increased 12% to 12,674 oz
- Bullion inventory at quarter-end included 85,675 oz silver and 302 oz gold
- Concentrate inventory at quarter-end included 74,359 oz silver and 1,195 oz gold
- El Compas mine development on track for commercial production by July 31, 2018
- Terronera engineering trade-off studies on track for optimized pre-feasibility study in Q2, 2018
- Announced a Preliminary Mineral Resource for the Parral properties in northern Mexico
- (1) EBITDA, mine operating cash flow, cash costs and all-in sustaining costs are non-IFRS measures. Please refer to the definitions in the Company's Management Discussion & Analysis.

Bradford Cooke, Endeavour CEO, commented, "Our First Quarter 2018 financial performance was better than last year, with revenue, cash flow and EBITDA all up year-on-year, but net earnings down due to higher depreciation and depletion. With our production rising and cash and all-in sustaining costs falling, the First Quarter was a good start on meeting our guidance for the year.

"Guanacevi continues to be our highest cost mine but we saw incremental month-to-month improvement during the quarter as the productivity optimization program launched in January started to gain traction. El Cubo contributed lower costs thanks to higher production and grades and Bolanitos continues to be our lowest cost mine notwithstanding lower grades in Q1, 2018."

## **Financial Results**

For the first quarter ended March 31, 2018, the Company generated revenue totaling \$40.3 million (2017 - \$36.4 million). During the quarter, the Company sold 1,406,143 silver ounces and 12,674 gold ounces at realized prices of \$16.70 and \$1,330 per ounce respectively, compared to sales of 1,235,594 silver ounces and 11,290 gold ounces at realized prices of \$17.79 and \$1,280 per ounce respectively in Q1 2017.

After cost of sales of \$37.0 million (2017 - \$28.6 million), mine operating earnings amounted to \$3.3 million (2017 - \$7.8 million) from mining and milling operations in Mexico. The 29% increase in cost of sales was primarily due to increased depreciation and depletion. Excluding depreciation and depletion of \$9.8 million (2017 - \$4.1 million), share-based payments of \$37,000 and inventory write down of \$0.8 million, mine operating cash flow before taxes was \$13.8 million (2017 - \$12.0 million) in Q1, 2018.

Net earnings were \$2.3 million (2017 – \$6.0 million) after exploration, general and administrative, foreign exchange, other income and taxes.

Direct production costs per tonne in Q1, 2018 increased 5% compared with Q1, 2017. The higher production costs per tonne were the result of Guanaceví's lower mine output due to mine development falling behind schedule in 2017. A productivity optimization program designed and overseen by a third party launched in January at Guanacevi aims to review and improve every aspect of operations, from employee culture to people and equipment availability to planning, execution, supervision and reporting. This seven month program is intended to return Guanacevi to normal operations in Q3, 2018. The higher costs at Guanaceví were offset by lower costs at Bolañitos and increased proportion of production from the El Cubo operation.

The higher costs per tonne were offset by higher grades primarily at El Cubo. The improved grades resulted in 17% lower cash costs per oz, net of by-product credits (a non-IFRS measure and a standard of the Silver Institute). Similarly, all-in sustaining costs (also a non-IFRS measure) which, compared to Q1, 2017, decreased 22% to \$14.18 per oz in Q1, 2018. This decrease in all-in sustaining costs was a result of the lower operating costs per oz and the lower capital expenditures in Q1, 2018 compared to Q1, 2017.

The Condensed Consolidated Interim Financial Statements and Management's Discussion & Analysis can be viewed on the Company's website at <u>www.edrsilver.com</u>, on SEDAR at <u>www.sedar.com</u> and EDGAR at <u>www.sec.gov</u>. All amounts are reported in US\$.

### **Conference Call**

A conference call to discuss the results will be held today, Thursday, May 3, 2018 at 9am PDT (12pm EDT). To participate in the conference call, please dial the numbers below. No pass-code is necessary.

Toll-free in Canada and the US: 1-800-319-4610 Local Vancouver: 604-638-5340 Outside of Canada and the US: + 604-638-5340 A replay of the conference call will be available until May 17, 2018 by dialing 1-800-319-6413 in Canada and the US (toll-free) or + 604-638-9010 outside of Canada and the US. The required pass-code is 1087#. The replay will also be available on the Company's website at <u>www.edrsilver.com</u>.

**About Endeavour Silver** – Endeavour Silver Corp. is a mid-tier precious metals mining company that operates three high-grade, underground, silver-gold mines in Mexico. The Company is forecasting 20% production growth to 10.2-11.2 million oz silver equivalent in 2018. Endeavour is currently developing its fourth high-grade, underground, silver-gold mine in Mexico and has a compelling pipeline of exploration and development projects to facilitate its goal to become a premier senior silver producer. Our philosophy of corporate social integrity creates value for all stakeholders.

SOURCE Endeavour Silver Corp.

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#### Cautionary Note Regarding Forward-Looking Statements

This news release contains "forward-looking statements" within the meaning of the United States private securities litigation reform act of 1995 and "forward-looking information" within the meaning of applicable Canadian securities legislation. Such forward-looking statements and information herein include but are not limited to statements regarding Endeavour's anticipated performance in 2018 including changes in mining and operations and the timing and results of various activities. The Company does not intend to, and does not assume any obligation to update such forward-looking statements or information, other than as required by applicable law.

Forward-looking statements or information involve known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of Endeavour and its operations to be materially different from those expressed or implied by such statements. Such factors include, among others, changes in national and local governments, legislation, taxation, controls, regulations and political or economic developments in Canada and Mexico; financial risks due to precious metals prices, operating or technical difficulties in mineral exploration, development and mining activities; risks and hazards of mineral exploration, development and mining; the speculative nature of mineral exploration and development, risks in obtaining necessary licenses and permits, and challenges to the Company's title to properties; as well as those factors described in the section "risk factors" contained in the Company's most recent form 40F/Annual Information Form filed with the S.E.C. and Canadian securities regulatory authorities.

Forward-looking statements are based on assumptions management believes to be reasonable, including but not limited to: the continued operation of the Company's mining operations, no material adverse change in the market price of commodities, mining operations will operate and the mining products will be completed in accordance with management's expectations and achieve their stated production outcomes, and such other assumptions and factors as set out herein. Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements or information, there may be other factors that cause results to be materially different from those anticipated, described, estimated, assessed or intended. There can be no assurance that any forward-looking statements or information will prove to be accurate as actual results and future events could differ materially from those anticipated in such statements or information. Accordingly, readers should not place undue reliance on forward-looking statements or information.

## ENDEAVOUR SILVER CORP.

## **COMPARATIVE HIGHLIGHTS**

010010 Uighlighto	Three Months Ended March 31							
Q1 2018 Highlights	2018	2017	% Change					
Production								
Silver ounces produced	1,350,840	1,076,974	25%					
Gold ounces produced	13,208	11,724	13%					
Payable silver ounces produced	1,324,856	1,054,110	26%					
Payable gold ounces produced	12,944	11,459	13%					
Silver equivalent ounces produced <sup>(1)</sup>	2,341,440	1,956,274	20%					
Cash costs per silver ounce <sup>(2)(3)</sup>	6.50	7.81	(17%)					
Total production costs per ounce <sup>(2)(4)</sup>	13.70	11.62	18%					
All-in sustaining costs per ounce <sup>(2)(5)</sup>	14.18	18.24	(22%)					
Processed tonnes	325,669	303,222	7%					
Direct production costs per tonne <sup>(2)(6)</sup>	79.38	75.77	5%					
Silver co-product cash costs <sup>(7)</sup>	10.76	11.96	(10%)					
Gold co-product cash costs <sup>(7)</sup>	857	861	(0%)					
Financial								
Revenue (\$ millions)	40.3	36.4	11%					
Silver ounces sold	1,406,143	1,235,594	14%					
Gold ounces sold	12,674	11,290	12%					
Realized silver price per ounce	16.70	17.79	(6%)					
Realized gold price per ounce	1,330	1,280	4%					
Net earnings (loss) (\$ millions)	2.3	6.0	(61%)					
Mine operating earnings (\$ millions)	3.3	7.8	(58%)					
Mine operating cash flow <sup>(8)</sup> (\$ millions)	13.8	12.0	16%					
Operating cash flow before working capital changes <sup>(9)</sup>	11.6	8.9	30%					
Earnings before ITDA <sup>(10)</sup> (\$ millions)	11.1	9.0	24%					
Working capital (\$ millions)	66.6	81.7	(18%)					
Shareholders								
Earnings (loss) per share – basic	0.02	0.05	(60%)					
Operating cash flow before working capital changes per share <sup>(9)</sup>	0.09	0.07	29%					
Weighted average shares outstanding	127,488,410	127,095,764	0%					

1) Silver equivalents are calculated using a 75:1 ratio.

2) Cost metrics, EBITDA, mine operating cash flow, operating cash flow before working capital changes are non-IFRS measures. Please refer to the definitions in the Company's Management Discussion & Analysis.

## **ENDEAVOUR SILVER CORP.** CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

(unaudited – prepared by management) (expressed in thousands of U.S. dollars)

		Three months ended			
		March 31,		March 31,	
		2018		2017	
Operating activities					
Net earnings (loss) for the year	\$	2,325	\$	6,035	
Items not affecting cash:					
Share-based compensation		416		337	
Depreciation and depletion		9,837		4,182	
Deferred income tax expense (recovery)		(1,786)		(1,665)	
Unrealized foreign exchange loss (gain)		(50)		(462)	
Finance costs		38		236	
Write off of mineral properties		-		233	
Write down of inventory to net realizable value		755		-	
Unrealized loss (gain) on other investments		20		-	
Net changes in non-cash working capital		(3,536)		771	
Cash from operating activities		8,019		9,667	
Investing activites					
Property, plant and equipment expenditures		(10,965)		(9,368)	
Cash used in investing activities		(10,965)		(9,368)	
Financing activities					
Repayment of credit facility		-		(2,500)	
Restricted cash		1,000		(_, , -	
Interest paid		-		(167)	
Exercise of options		-		74	
Cash from (used in) financing activites		1,000		(2,593)	
Effect of exchange rate change on cash and cash equivalents		229		462	
				132	
Increase (decrease) in cash and cash equivalents		(1,946)		(2,294)	
Cash and cash equivalents, beginning of year		38,277		72,317	
Cash and cash equivalents, end of year	\$	36,560	\$	70,485	

This statement should be read in conjunction with the condensed consolidated interim financial statements for the period ended March 31, 2018 and the related notes contained therein.

## **ENDEAVOUR SILVER CORP.** CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

(unaudited – prepared by management) (expressed in thousands of US dollars, except for shares and per share amounts)

		Three months ended			
		March 31, 2018		March 31, 2017	
Revenue	\$	40,330	\$	36,441	
Cost of sales:					
Direct production costs		25,806		24,048	
Royalties		698		440	
Share-based payments		37		-	
Depreciation and depletion		9,759		4,113	
Write down of inventory to net realizable value		755		-	
		37,055		28,601	
Mine operating earnings		3,275		7,840	
Expenses:					
Exploration		2,023		3,336	
General and administrative		2,318		1,955	
		4,341		5,291	
Operating earnings (loss)		(1,066)		2,549	
Finance costs		49		236	
Other income (expense):					
Foreign exchange		2,273		2,147	
Investment and other		69		77	
		2,342		2,224	
Earnings (loss) before income taxes		1,227		4,537	
Income tax expense (recovery):					
Current income tax expense		688		299	
Deferred income tax expense (recovery)		(1,786)		(1,797)	
		(1,098)		(1,498)	
Net earnings (loss) for the period		2,325		6,035	
Other comprehensive income (loss), net of tax					
Unrealized gain (loss) on other investments		-		17	
Total other comprehensive income (loss) for the period		-		17	
Comprehensive income (loss) for the period	\$	2,325	\$	6,052	
Basic earnings (loss) per share based on net earnings	S	0.02	\$	0.05	
Diluted earnings (loss) per share based on net earnings	\$	0.02	\$	0.05	
Basic weighted average number of shares outstanding	1:	27,488,410	12	7,095,764	
Diluted weighted average number of shares outstanding	1:	27,827,863	12	8,523,833	

This statement should be read in conjunction with the condensed consolidated interim financial statements for the period ended March 31, 2018 and the related notes contained therein.

## **ENDEAVOUR SILVER CORP.** CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

(unaudited – prepared by management)

(expressed in thousands of US dollars)

		March 31, 2018		December 31, 2017	
ASSETS					
Current assets					
Cash and cash equivalents	\$	36,560	\$	38,277	
Restricted cash		-		1,000	
Other investments		148		168	
Accounts receivable		35,241		34,012	
Inventories		12,344		13,131	
Prepaid expenses		1,983		1,911	
Total current assets		86,276		88,499	
Non-current deposits		610		610	
Deferred income tax asset		1,913		655	
Mineral properties, plant and equipment		89,628		88,816	
Total assets	\$	178,427	\$	178,580	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities					
Accounts payable and accrued liabilities	\$	18,285	\$	19,068	
Income taxes payable		1,354		3,185	
Total current liabilities		19,639		22,253	
Deferred lease inducement		229		236	
Provision for reclamation and rehabilitation		8,020		7,982	
Deferred income tax liability		1,243		1,592	
Total liabilities		29,131		32,063	
Shareholders' equity					
Common shares, unlimited shares authorized, no par value, issued					
and outstanding 127,488,410 shares (Dec 31, 2017 - 127,488,410 shares)		450,740		450,740	
Contributed surplus		9,201		8,747	
Accumulated comprehensive income (loss)		-		127	
Retained earnings (deficit)		(310,645)		(313,097)	
Total shareholders' equity		149,296		146,517	
Total liabilities and shareholders' equity	\$	178,427	\$	178,580	

*This statement should be read in conjunction with the condensed consolidated interim financial statements for the period ended March 31, 2018 and the related notes contained therein.*