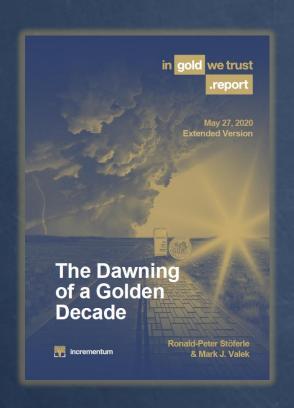
"The Dawning of a Golden Decade"



Chartbook of the In Gold We Trust report 2020

Ronald-Peter Stöferle Mark J. Valek

September 2020



In Our Partners We Trust





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Executive Summary of the *In Gold We Trust 2020* chartbook

1) The Dawning of a Golden Decade

Monetary policy normalization has failed. The coronavirus is the accelerant of the overdue recession that heralds the <u>dawn of a new monetary world order</u>. Trend-setting monetary and geopolitical upheavals are to be expected and already executed by the Federal Reserve relaxing the inflation target "average 2%" supporting a <u>medium-term inflationary environment</u>.

2) The Status Quo of Gold

Gold proved to be a profitable investment in markets that are characterized by high volatility and uncertainty once again, crossing the magical USD 2,000 mark in August this year for the first time in history. Currently gold is stuck in a healthy correction.

3) Silver's Silver Lining

History is repeating and silver is now outperforming gold again. The gold/silver ratio is still trading at high levels around 80, indicating silver has not yet exhausted its full potential of outperforming gold in this cycle.

4) Mining Stocks – The Party Has (Just) Begun

Mining companies were the great beneficiaries of rising gold and silver prices this year and at this stage the <u>end of the bull</u> <u>market is not in sight</u>. Quite the contrary, every bull market ended with a parabolic upward trend that lasted <u>9 months on average and at least doubled the price</u>.

5) Quo vadis, aurum?

Our proprietary valuation model shows a gold price of USD 4,800 at the end of this decade, even with conservative calibration and a gold price of USD 8,900 in an inflationary environment.



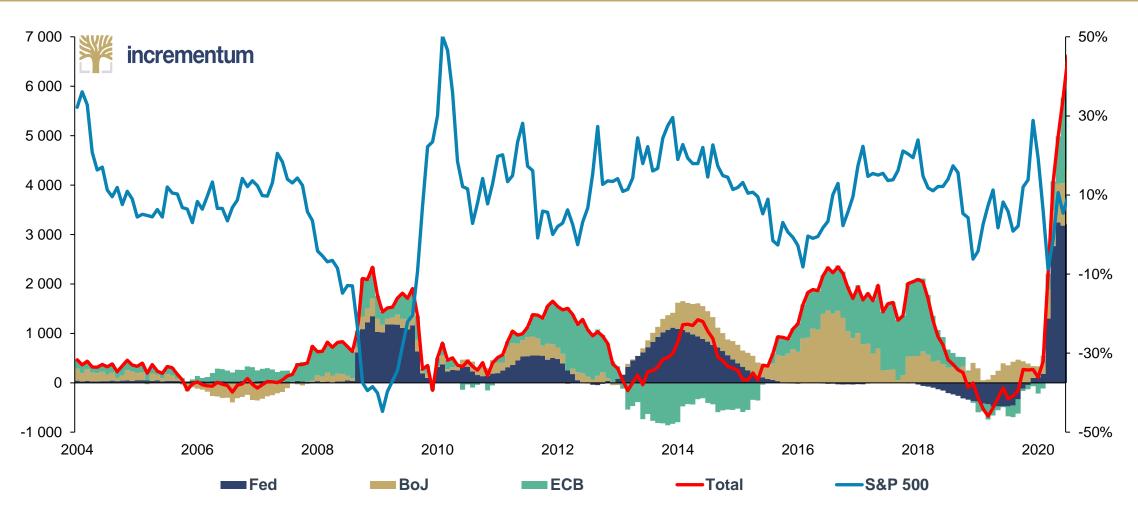
1) The Dawning of a Golden Decade

"All roads lead to gold."

Kiril Sokoloff

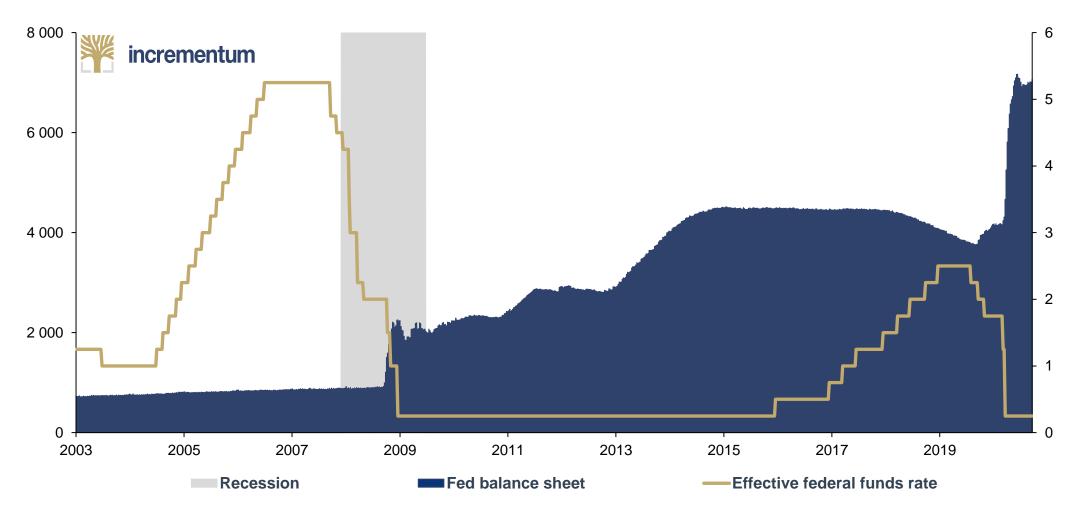


CB Flows yoy (lhs), in USD bn, and S&P 500 yoy % (rhs), 01/2004-08/2020



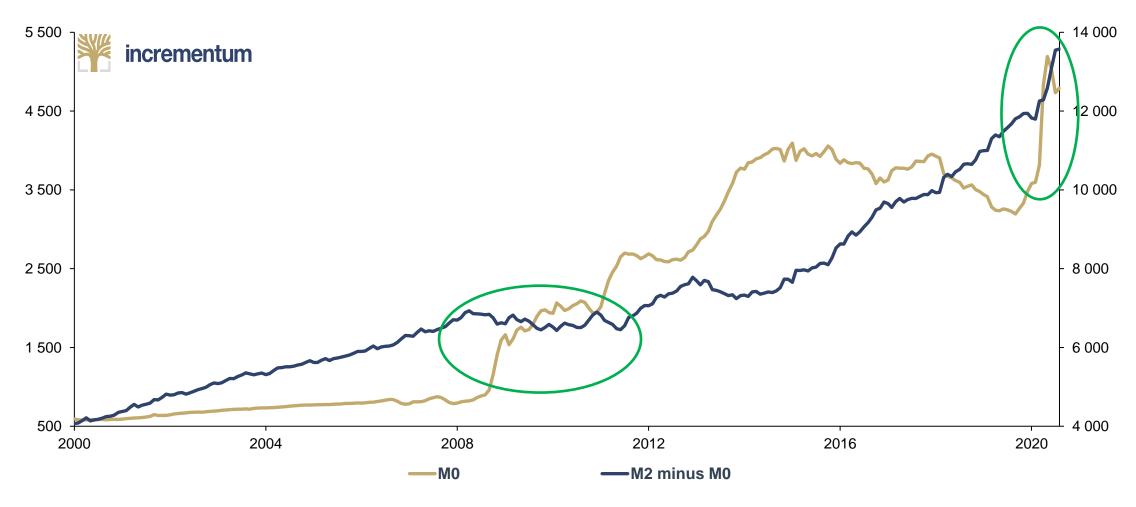


Federal Reserve's Balance Sheet (lhs), in USD bn, and Effective Federal Funds Rate (rhs), in %, 01/2003-09/2020



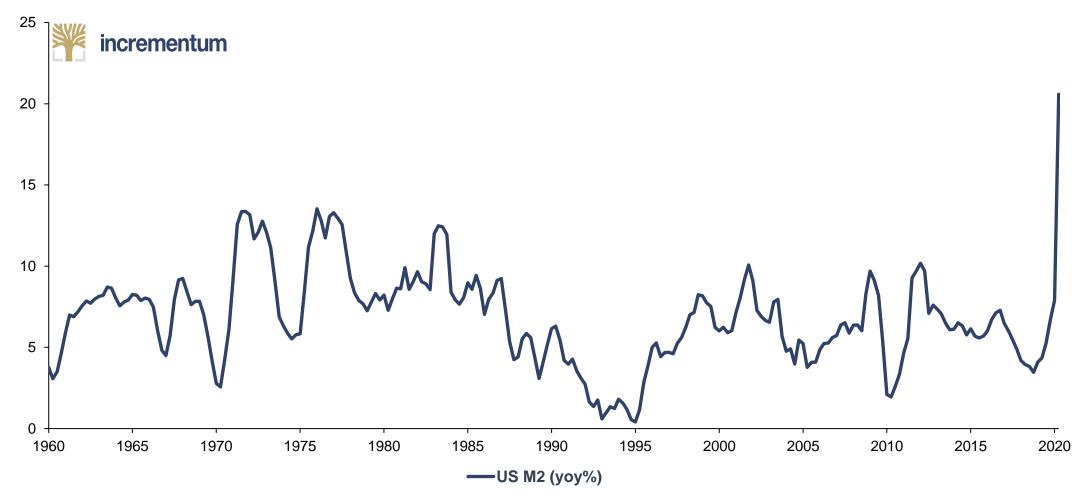


M0 (lhs), in USD bn, and M2 minus M0 (rhs), in USD bn, 01/2000-08/2020



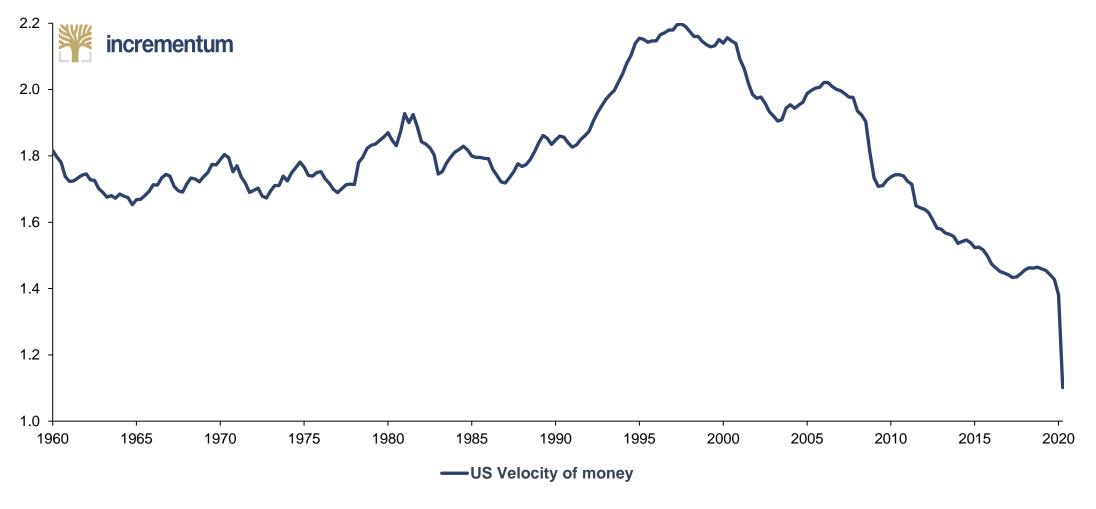


US M2 (yoy%), Q1/1960-Q2/2020 M2 Growth Rate Even Higher Than In 1970ies!



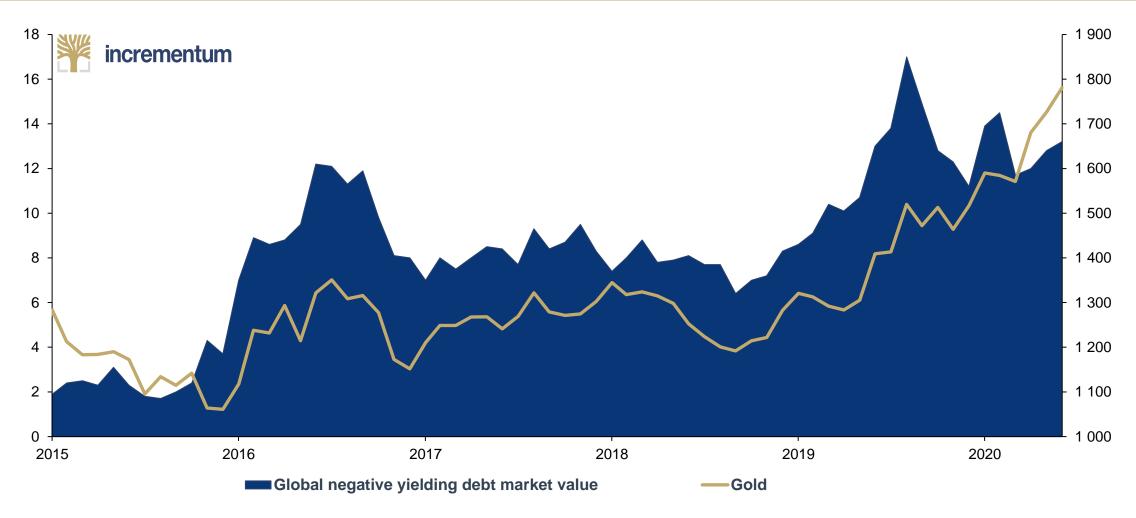


US Velocity of Money, Q1/1960-Q2/2020





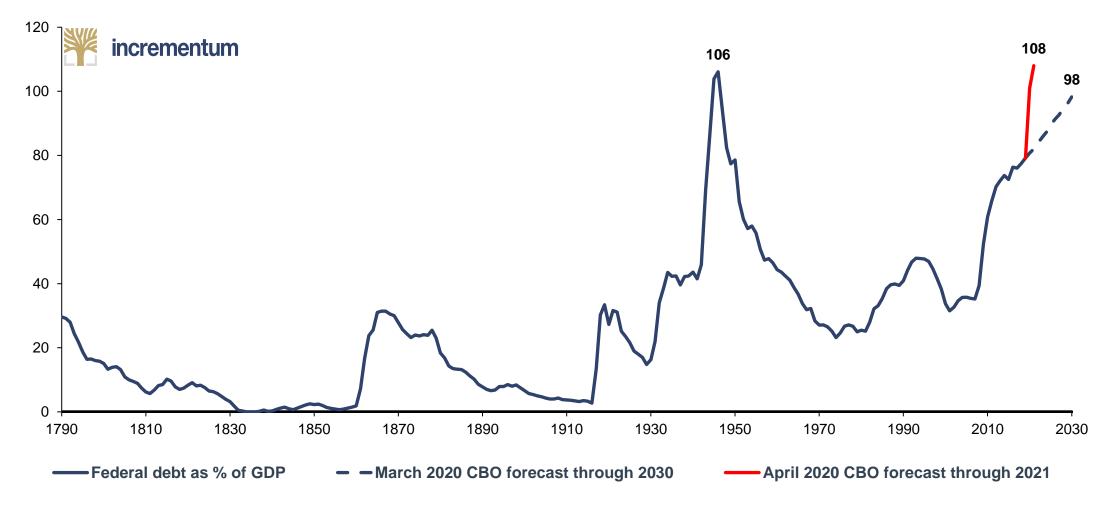
Global Negative Yielding Debt (lhs), in USD tn, and Gold (rhs), in USD 01/2015-06/2020



Source: Bloomberg, Reuters Eikon, Incrementum AG



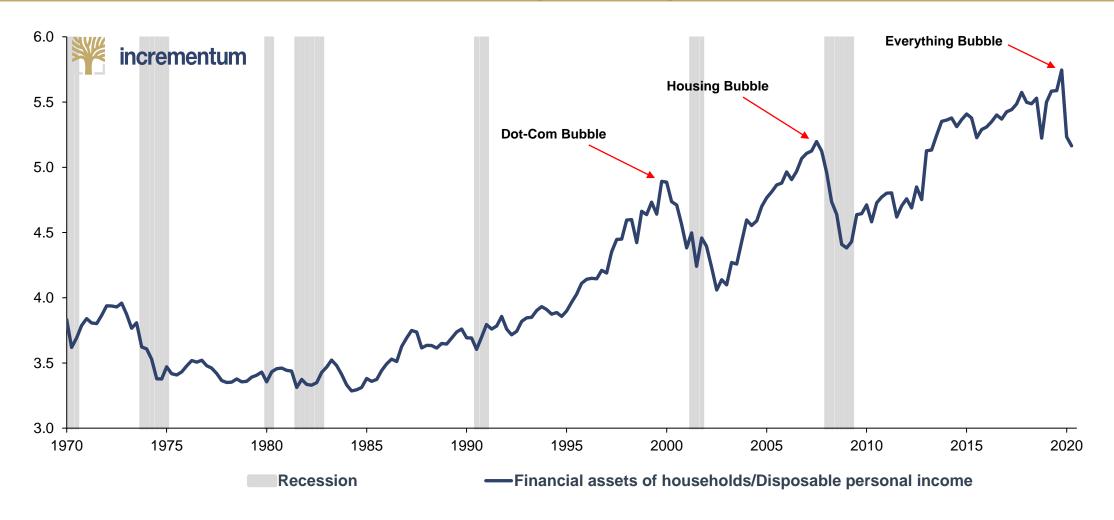
Federal Debt as % of GDP, 1790-2030e



Source: CBO. Incrementum AG

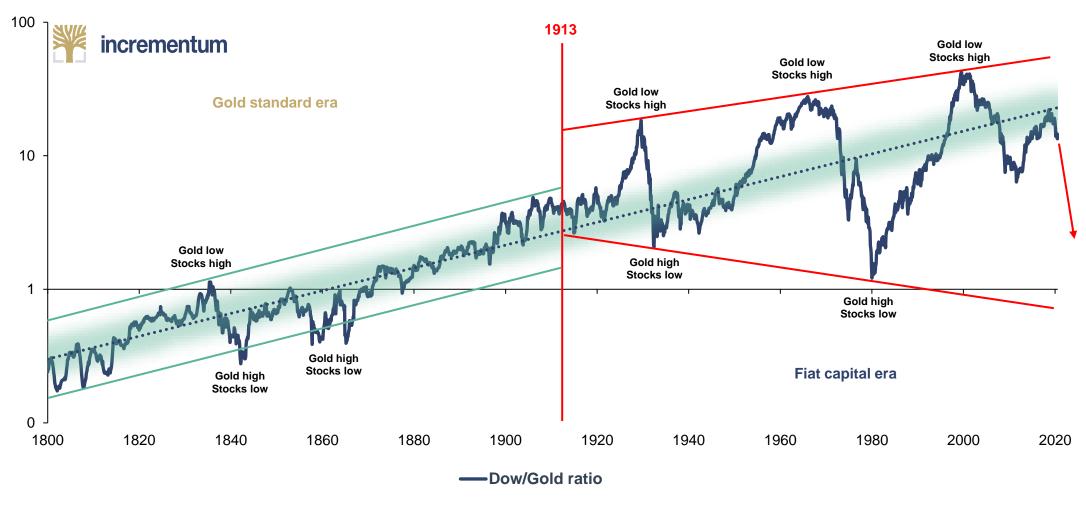


Did the Everything Bubble Burst? Financial assets of households/disposable personal income 1970-Q2/2020





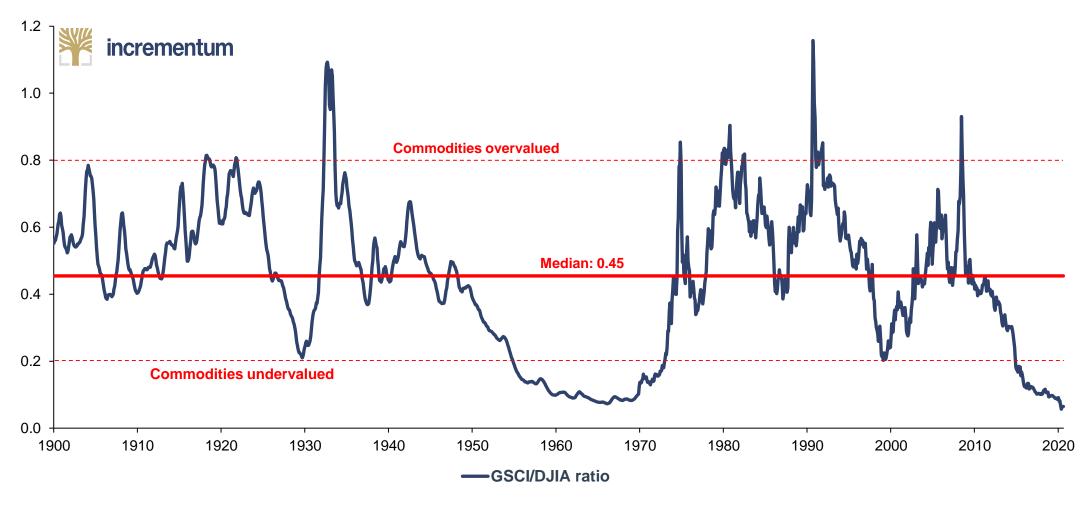
Dow/Gold Ratio (log), 01/1800-08/2020



Source: Nick Laird, goldchartsrus.com, Reuters Eikon, Incrementum AG



GSCI/DJIA Ratio, 01/1900-08/2020



Source: http://blog.gorozen.com/blog/commodities-at-a-100-year-low-valuation, Reuters Eikon, Incrementum AG



2) The Status Quo of Gold

"Realize that everything is connected to everything else."

Leonardo Da Vinci



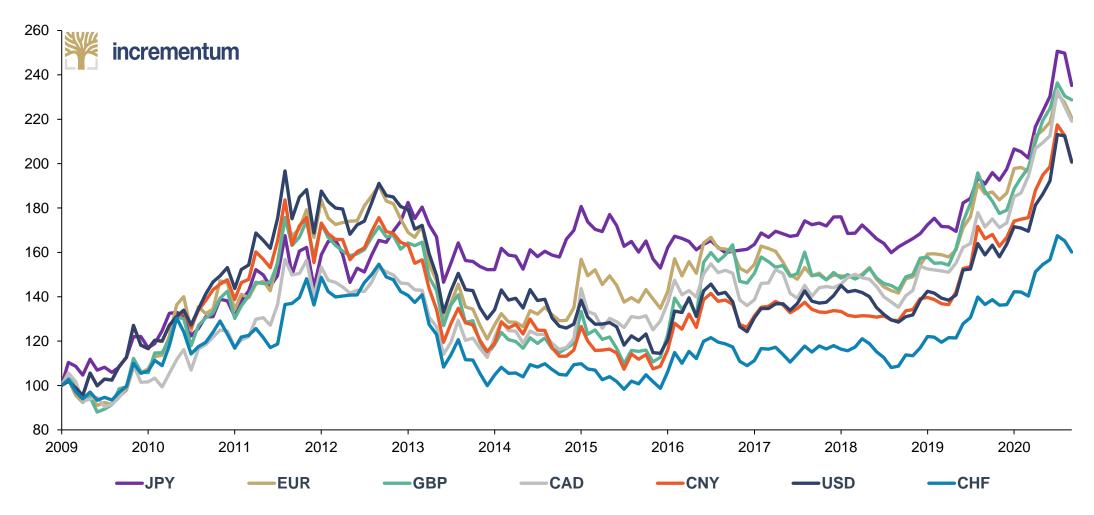
Gold Price Performance in Major Currencies, 2000-09/2020

| | USD | EUR | GBP | AUD | CAD | CNY | JPY | CHF | INR | Average |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2000 | -5.3% | 1.2% | 2.4% | 11.2% | -1.9% | -5.4% | 5.8% | -4.2% | 1.4% | 0.6% |
| 2001 | 2.4% | 8.4% | 5.3% | 12.0% | 8.8% | 2.4% | 18.0% | 5.5% | 5.8% | 7.6% |
| 2002 | 24.4% | 5.5% | 12.3% | 13.2% | 22.9% | 24.4% | 12.2% | 3.5% | 23.7% | 15.8% |
| 2003 | 19.6% | -0.2% | 8.0% | -10.7% | -1.3% | 19.6% | 8.1% | 7.4% | 13.9% | 7.2% |
| 2004 | 5.6% | -2.0% | -1.7% | 1.5% | -2.0% | 5.6% | 0.8% | -3.1% | 0.1% | 0.5% |
| 2005 | 18.1% | 35.2% | 31.6% | 25.9% | 14.1% | 15.1% | 35.9% | 36.3% | 22.8% | 26.1% |
| 2006 | 23.0% | 10.4% | 8.1% | 14.3% | 23.3% | 19.0% | 24.2% | 14.1% | 20.7% | 17.5% |
| 2007 | 30.9% | 18.4% | 29.2% | 18.0% | 12.0% | 22.5% | 22.5% | 21.8% | 16.9% | 21.4% |
| 2008 | 5.4% | 10.0% | 43.0% | 30.5% | 28.7% | -1.5% | -14.2% | -0.8% | 30.0% | 14.6% |
| 2009 | 24.8% | 21.8% | 13.0% | -1.6% | 7.9% | 24.8% | 27.9% | 21.1% | 19.2% | 17.6% |
| 2010 | 29.5% | 38.6% | 34.2% | 13.9% | 22.8% | 25.1% | 13.2% | 16.8% | 24.8% | 24.3% |
| 2011 | 10.2% | 13.8% | 10.6% | 9.9% | 12.7% | 5.2% | 4.5% | 10.7% | 30.7% | 12.0% |
| 2012 | 7.1% | 5.0% | 2.4% | 5.3% | 4.2% | 6.0% | 20.7% | 4.5% | 11.1% | 7.4% |
| 2013 | -28.0% | -30.9% | -29.4% | -16.1% | -23.0% | -30.1% | -12.6% | -29.8% | -19.1% | -24.3% |
| 2014 | -1.8% | 11.6% | 4.4% | 7.2% | 7.5% | 0.7% | 11.6% | 9.4% | 0.2% | 5.6% |
| 2015 | -10.4% | -0.2% | -5.3% | 0.6% | 6.8% | -6.2% | -9.9% | -9.7% | -5.9% | -4.4% |
| 2016 | 8.5% | 12.1% | 29.7% | 9.4% | 5.3% | 16.1% | 5.4% | 10.3% | 11.4% | 12.0% |
| 2017 | 13.1% | -0.9% | 3.3% | 4.6% | 5.9% | 6.0% | 9.0% | 8.3% | 6.3% | 6.2% |
| 2018 | -1.5% | 3.0% | 4.3% | 9.0% | 6.8% | 4.1% | -4.2% | -0.8% | 7.3% | 3.1% |
| 2019 | 18.3% | 21.0% | 13.8% | 18.7% | 12.6% | 19.7% | 17.2% | 16.6% | 21.3% | 17.7% |
| 2020 ytd | 22.6% | 18.2% | 27.6% | 22.5% | 26.4% | 20.2% | 19.2% | 17.6% | 26.6% | 22.3% |
| Average | 10.3% | 9.5% | 11.7% | 9.5% | 9.5% | 9.2% | 10.3% | 7.4% | 12.8% | 10.0% |

Source: Reuters Eikon (as of 25th of September 2020), goldprice.org, Incrementum AG



Gold Performance in Major Currencies, indexed 01/2009 = 100, 01/2009-09/2020



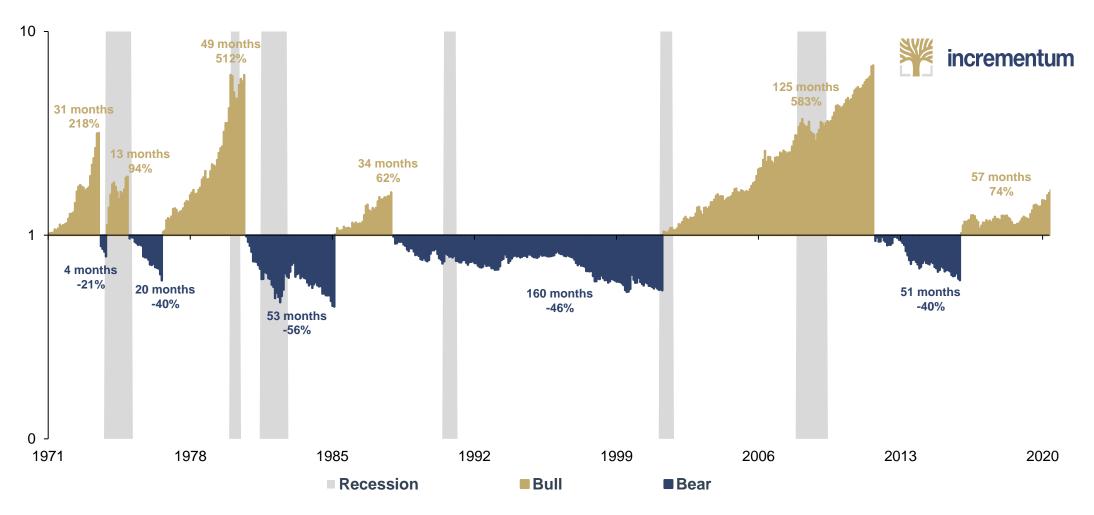


Gold in USD, and World Gold Price, 01/2008-09/2020



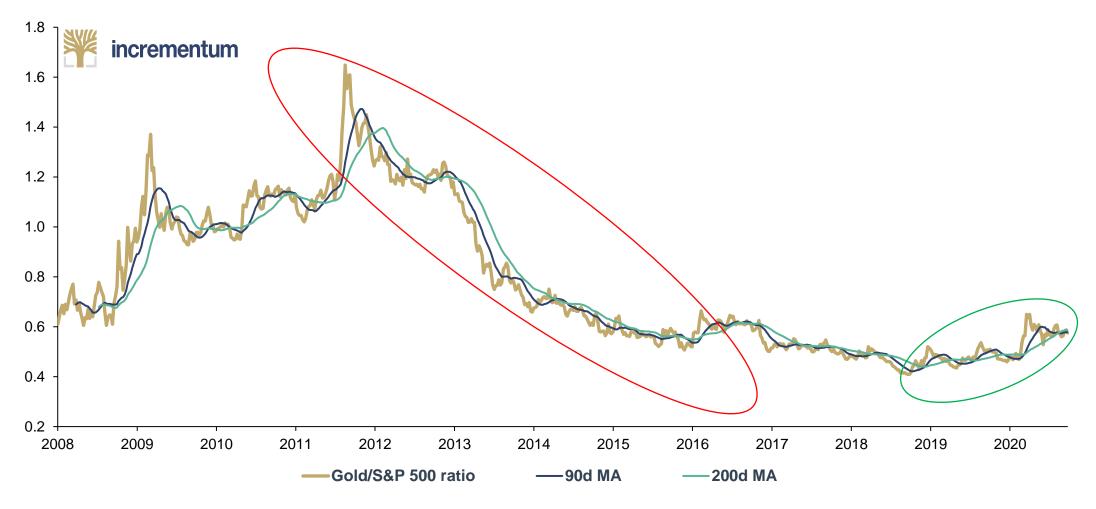


Gold Bull and Bear Markets, 01/1971-09/2020



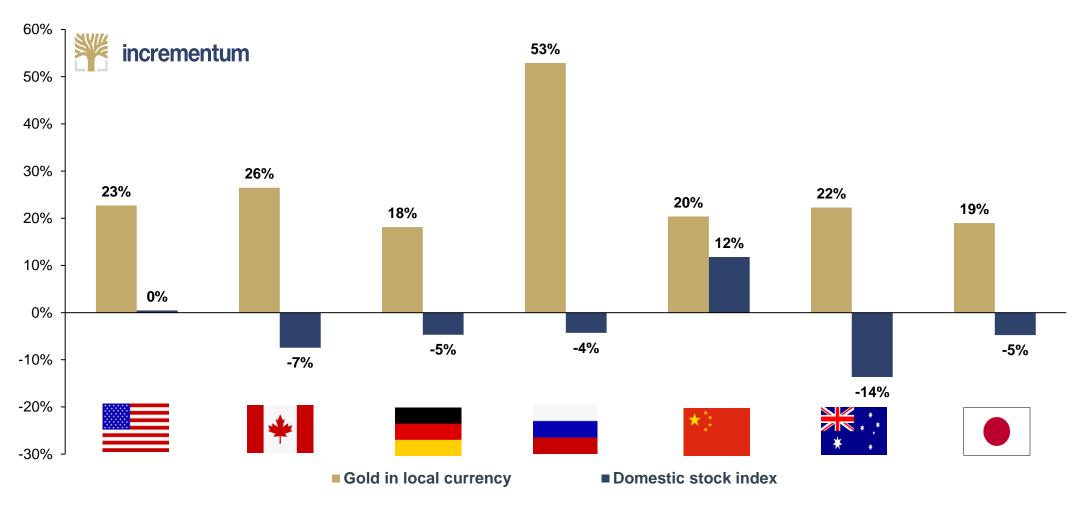


Gold/S&P 500 Ratio, 01/2008-09/2020





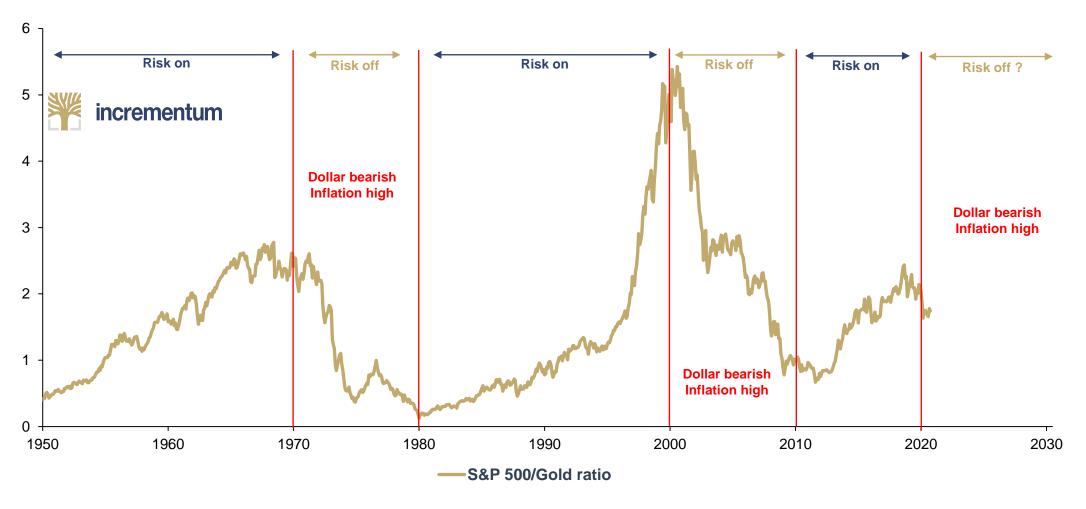
Gold in Local Currency, and Domestic Stock Index, Annual Performance in %, 2020



Source: Reuters Eikon (as of 24th of September 2020), Incrementum AG



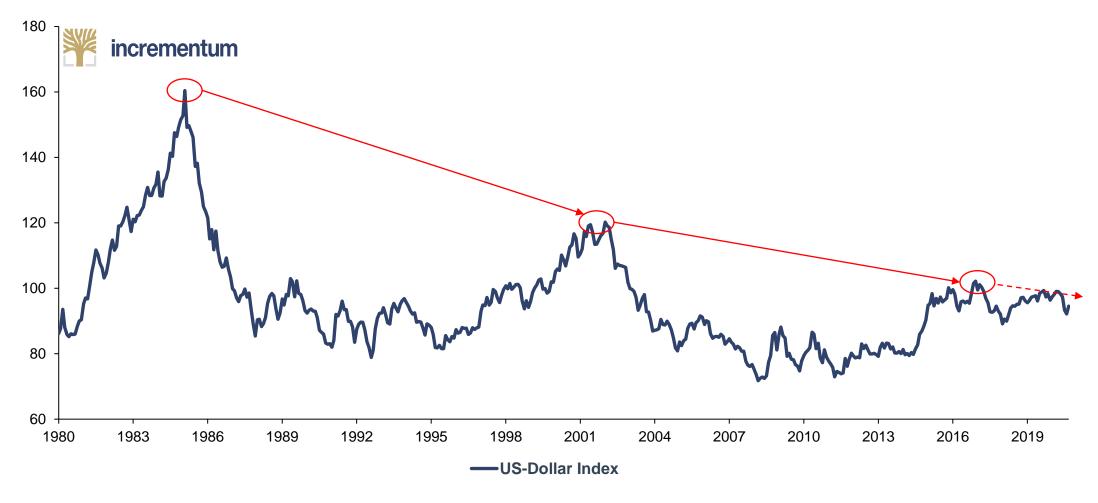
S&P 500/Gold Ratio, 01/1950-09/2020



Source: wellenreiter-invest.de, Nick Laird, goldchartsrus.com, Incrementum AG



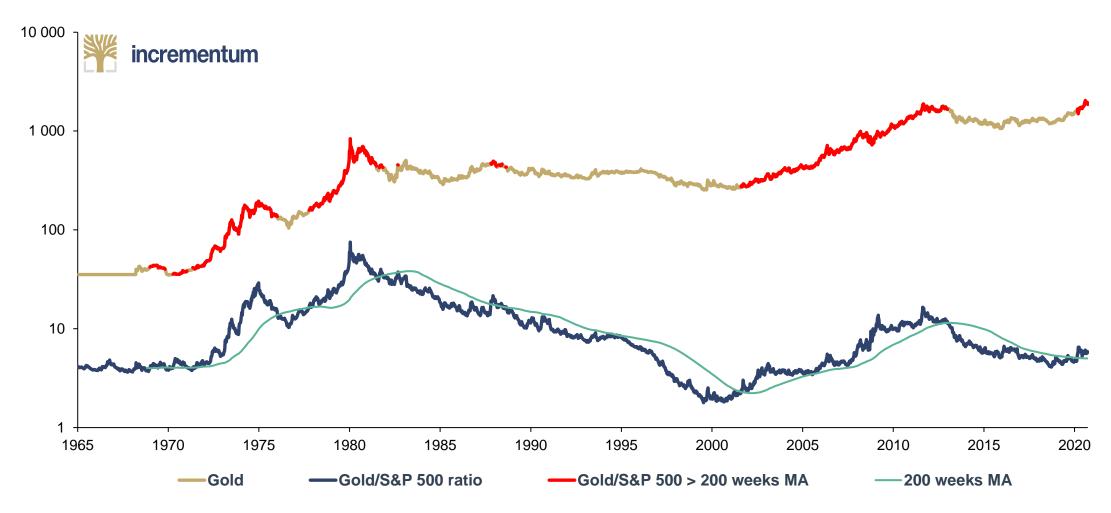
US-Dollar Index, 01/1980-09/2020



Source: wellenreiter-invest.de, Reuters Eikon, Incrementum AG



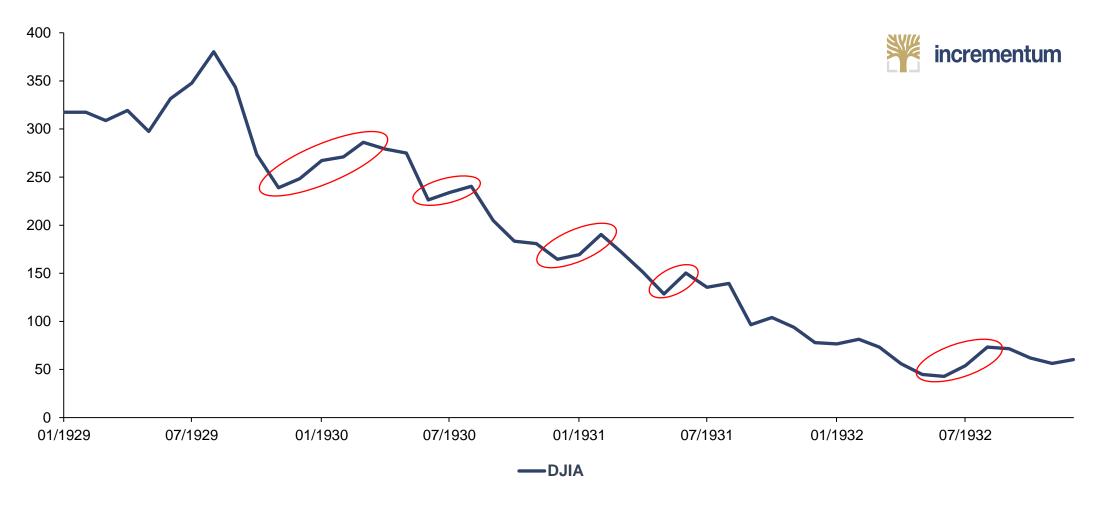
Gold, in USD, and Gold/S&P 500 Ratio, log, 01/1965-09/2020



Source: Charter Trust Company, Reuters Eikon, Nick Laird, goldchartsrus.com, Incrementum AG



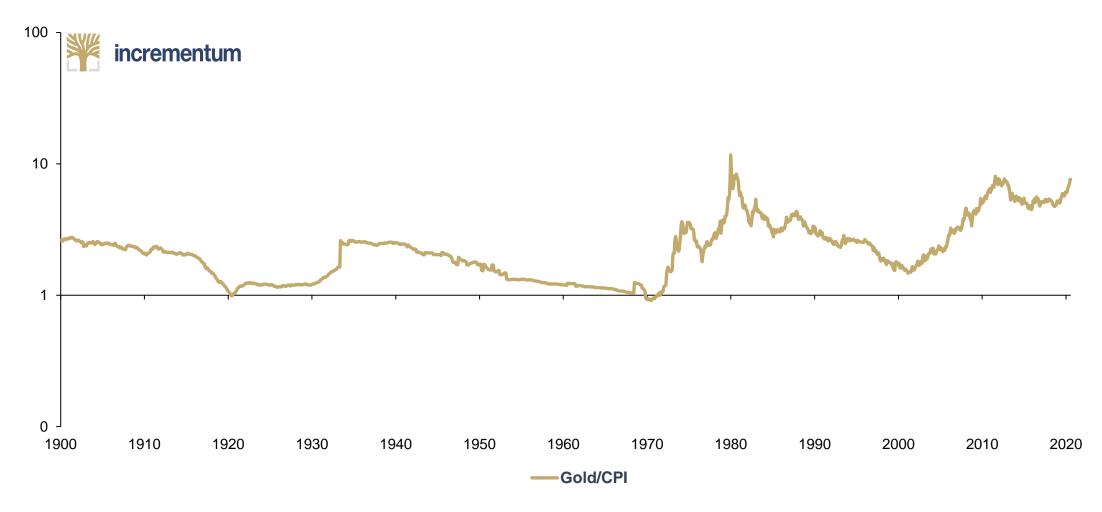
DJIA Rallies During the Great Recession, 01/1929-12/1932



Source: Rosenberg Research, Nick Laird, goldchartsrus.com, Incrementum AG



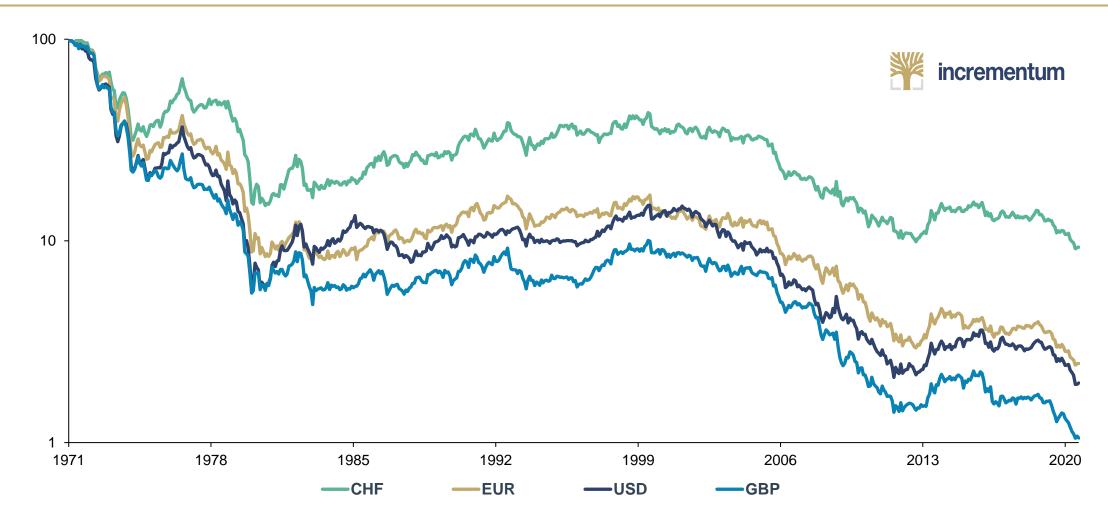
Gold (Inflation Adjusted and log), in USD, 01/1900-08/2020



Source: wellenreiter-invest.de, Nick Laird, goldchartsrus.com, Incrementum AG



Purchasing Power of Main Currencies Valued in Gold (log), 01/1971-09/2020



Source: Reuters Eikon, Nick Laird, goldchartsrus.com, Incrementum AG



Cumulated ETF Holdings by Region (lhs), in tonnes, and Gold (rhs), in USD, 01/2004-08/2020



Source: World Gold Council. Incrementum AG



Gold Held in ETFs as % of US Equities, 01/2008-08/2020



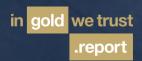
Source: Atlas Pulse, Reuters Eikon, World Gold Council, Incrementum AG



3) Silver's Silver Lining

"Everyone's looking for gold. So, I'll be the one collecting the silver."

Rehan Khan, A Tudor Turk



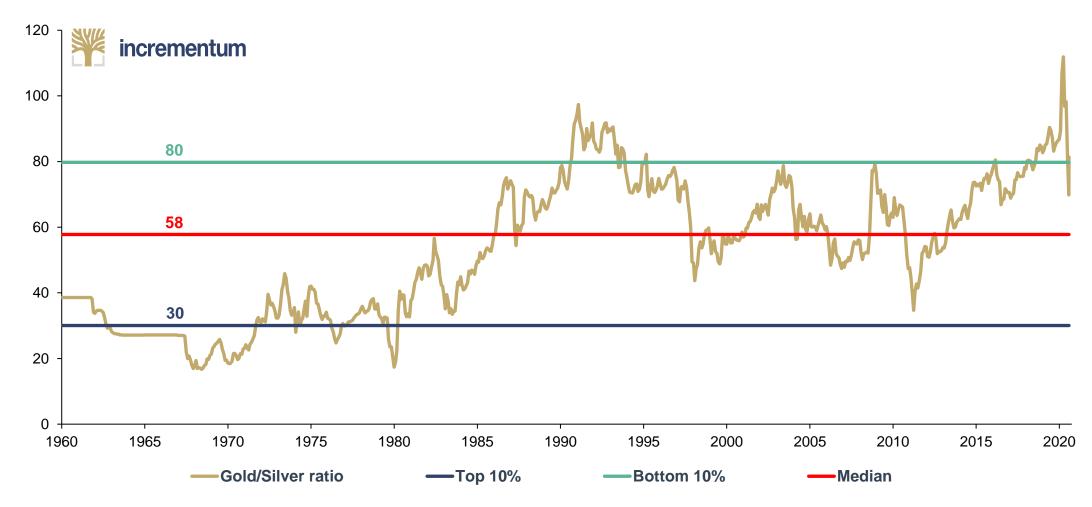
Silver Price Performance in Major Currencies

| | USD | EUR | GBP | AUD | CAD | CNY | JPY | CHF | INR | Average |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2000 | -15.0% | -9.2% | -8.1% | -0.1% | -11.9% | -15.0% | -5.0% | -13.9% | -8.9% | -9.7% |
| 2001 | 0.4% | 6.3% | 3.3% | 9.9% | 6.7% | 0.4% | 15.7% | 3.5% | 3.8% | 5.6% |
| 2002 | 3.3% | -12.4% | -6.8% | -6.0% | 2.0% | 3.3% | -6.9% | -14.1% | 2.7% | -3.9% |
| 2003 | 24.6% | 3.9% | 12.4% | -7.0% | 2.7% | 24.6% | 12.6% | 11.9% | 18.6% | 11.6% |
| 2004 | 14.5% | 6.3% | 6.6% | 10.1% | 6.2% | 14.5% | 9.3% | 5.1% | 8.6% | 9.0% |
| 2005 | 29.7% | 48.6% | 44.6% | 38.3% | 25.4% | 26.5% | 49.3% | 49.8% | 35.0% | 38.6% |
| 2006 | 46.1% | 31.1% | 28.4% | 35.8% | 46.4% | 41.3% | 47.4% | 35.5% | 43.3% | 39.5% |
| 2007 | 14.8% | 3.8% | 13.3% | 3.4% | -1.8% | 7.4% | 7.4% | 6.8% | 2.5% | 6.4% |
| 2008 | -23.5% | -20.1% | 3.8% | -5.3% | -6.6% | -28.5% | -37.7% | -28.0% | -5.6% | -16.8% |
| 2009 | 48.9% | 45.4% | 34.9% | 17.4% | 28.8% | 49.0% | 52.7% | 44.6% | 42.3% | 40.4% |
| 2010 | 83.4% | 96.2% | 89.9% | 61.2% | 73.8% | 77.0% | 60.2% | 65.3% | 76.6% | 76.0% |
| 2011 | -10.3% | -7.3% | -9.9% | -10.5% | -8.2% | -14.3% | -14.9% | -9.9% | 6.4% | -8.8% |
| 2012 | 9.5% | 7.4% | 4.6% | 7.7% | 6.5% | 8.4% | 23.4% | 6.9% | 13.6% | 9.8% |
| 2013 | -36.0% | -38.5% | -37.1% | -25.3% | -31.4% | -37.8% | -22.3% | -37.5% | -28.0% | -32.7% |
| 2014 | -19.3% | -8.3% | -14.2% | -12.0% | -11.7% | -17.3% | -8.3% | -10.2% | -17.7% | -13.2% |
| 2015 | -11.7% | -1.6% | -6.7% | -0.8% | 5.2% | -7.6% | -11.2% | -11.0% | -7.2% | -5.9% |
| 2016 | 15.2% | 19.0% | 37.6% | 16.2% | 11.8% | 23.2% | 11.9% | 17.1% | 18.3% | 18.9% |
| 2017 | 6.4% | -6.8% | -2.9% | -1.6% | -0.4% | -0.3% | 2.5% | 1.8% | -0.1% | -0.2% |
| 2018 | -8.7% | -4.5% | -3.2% | 1.1% | -1.0% | -3.5% | -11.2% | -8.0% | -0.5% | -4.4% |
| 2019 | 15.2% | 17.8% | 10.8% | 15.6% | 9.7% | 16.6% | 14.2% | 13.6% | 18.1% | 14.6% |
| 2020 ytd | 28.2% | 23.6% | 33.4% | 28.1% | 32.1% | 25.6% | 24.7% | 23.0% | 32.4% | 27.9% |
| Average | 10.3% | 9.6% | 11.2% | 8.4% | 8.8% | 9.2% | 10.2% | 7.2% | 12.1% | 9.7% |

Source: Reuters Eikon (as of 25^{th} of September 2020), silverprice.org, Incrementum AG



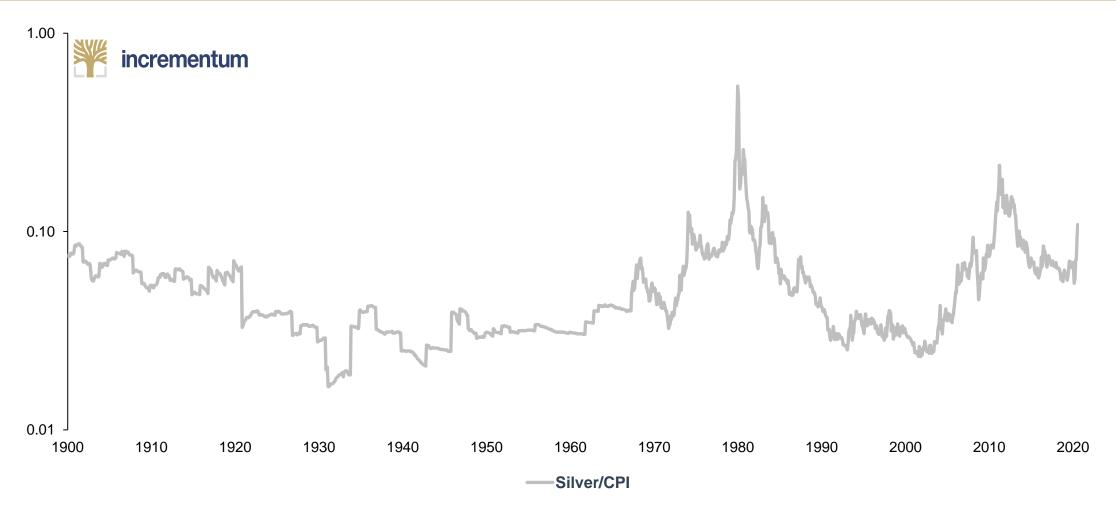
The Gold/Silver Ratio of the Modern Era, 01/1960-09/2020



Source: World Bank, Wheaton Precious Metals, Incrementum AG



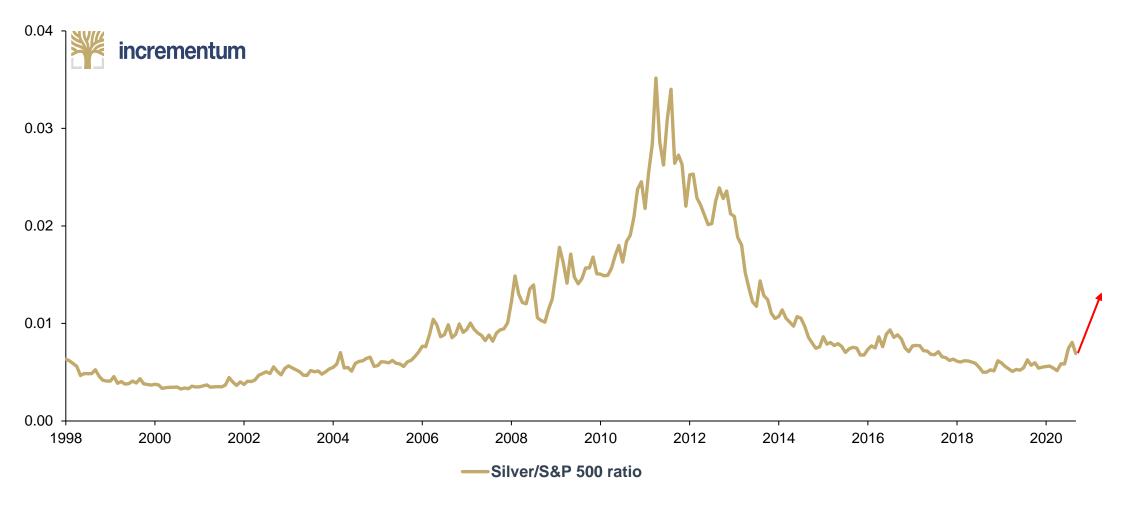
Silver (Inflation Adjusted and log), in USD, 01/1900-08/2020



Source: wellenreiter-invest.de, Nick Laird, goldchartsrus.com, Incrementum AG

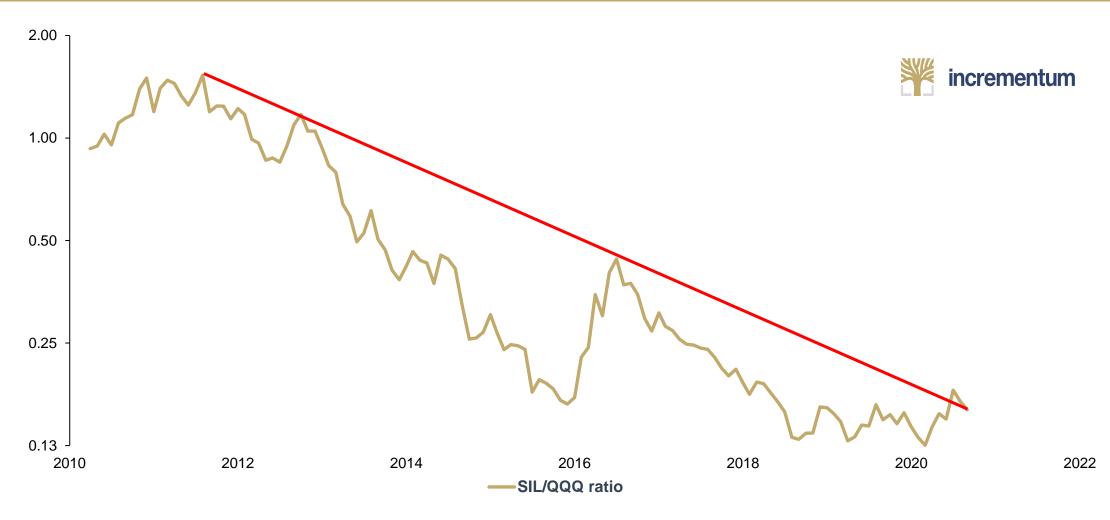


Silver/S&P 500 Ratio, 01/1998-09/2020





SIL/QQQ Ratio, 04/2010-09/2020



Source: Crescat Capital LLC, Reuters Eikon, Incrementum AG



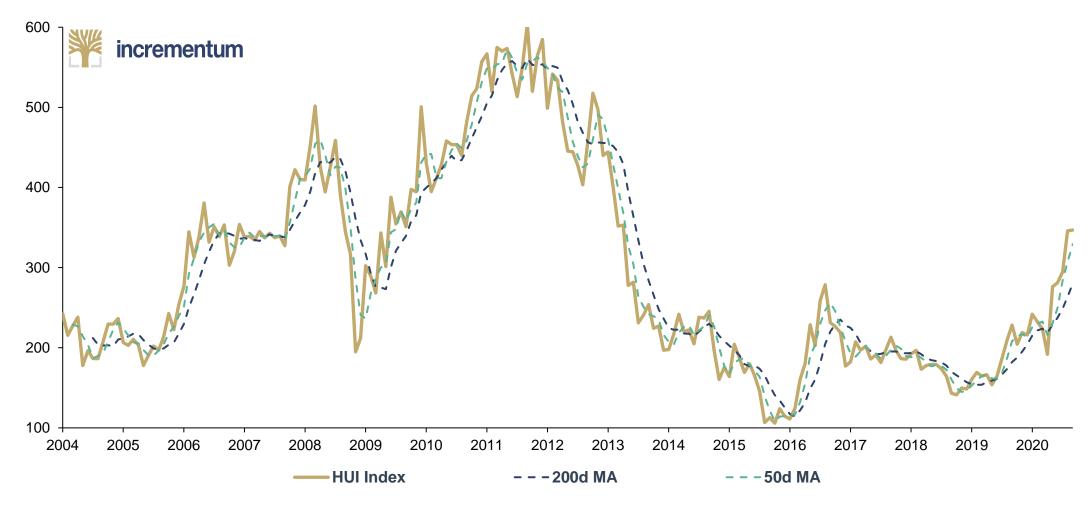
4) Mining Stocks – The Party Has (Just) Begun

"Never be the first to arrive at a party or the last to go home and never, never be both."

David Brown

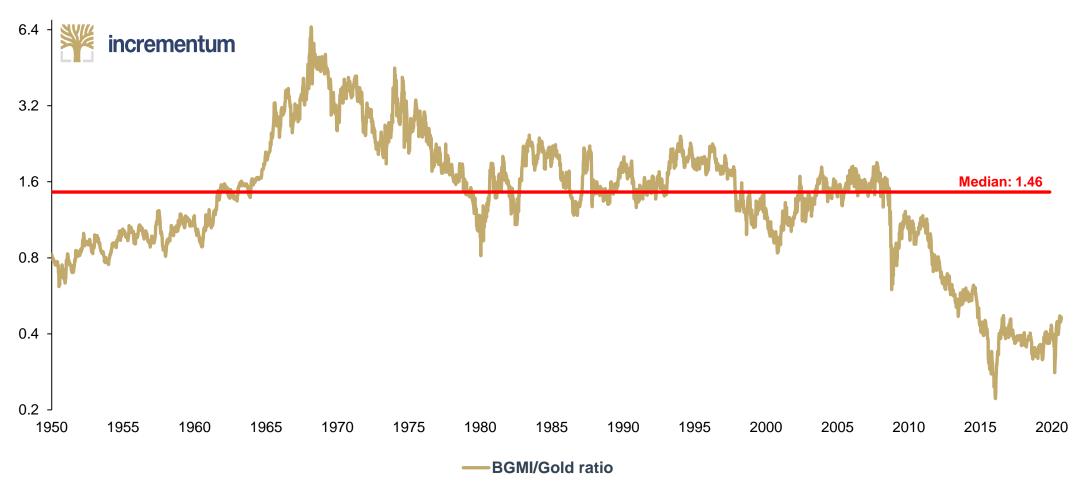


HUI Index, 01/2004-09/2020





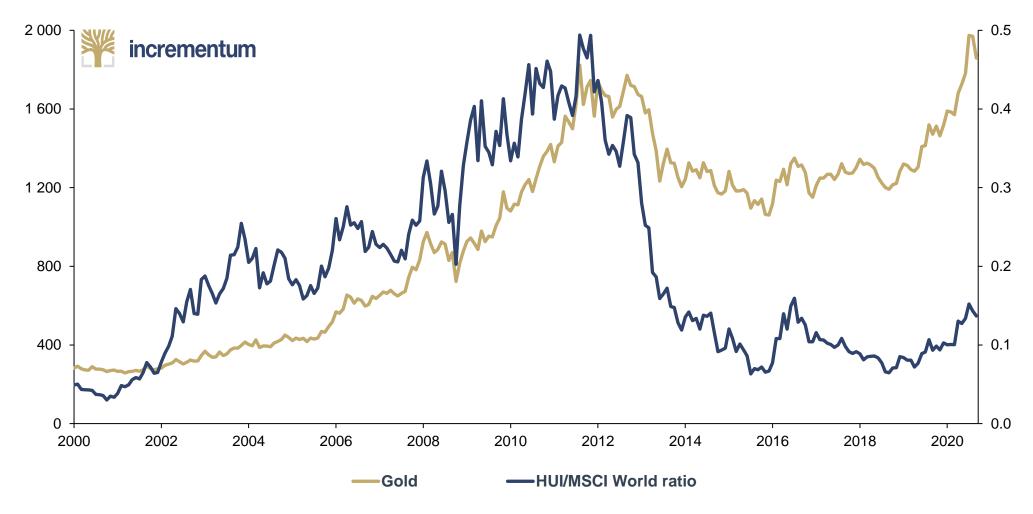
BGMI/Gold Ratio (log), 01/1950-09/2020



Source: Nick Laird, goldchartsrus.com, Reuters Eikon, Incrementum AG



Gold (lhs), in USD, and HUI/MSCI World Ratio (rhs), 01/2000-09/2020



Source: Rosenberg Research, Reuters Eikon, Incrementum AG

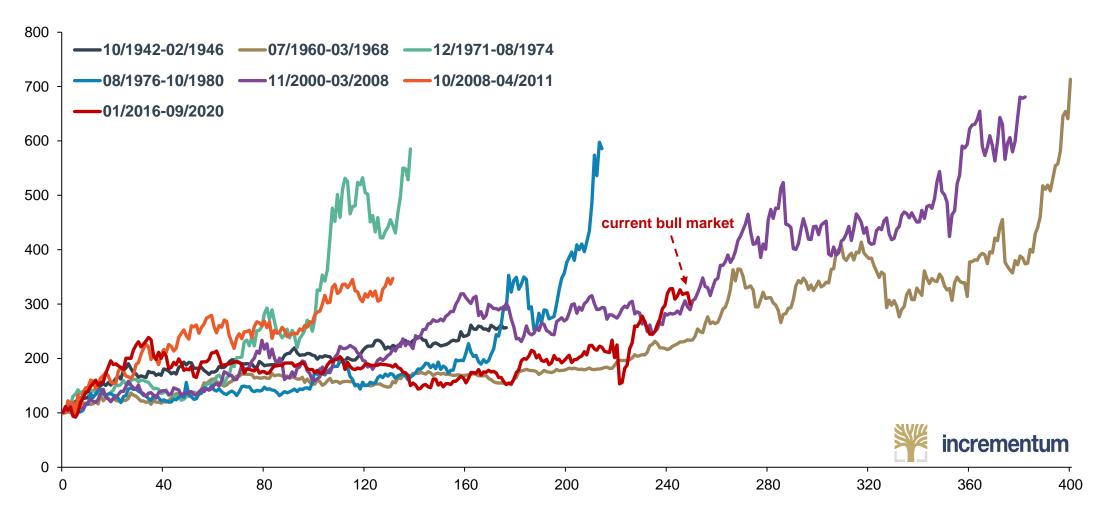


SIL/GDX Ratio & GDXJ/GDX Ratio (lhs), and Gold (rhs), in USD, 01/2011-09/2020





BGMI Bull Markets, indexed 100 = Start of Bull Market Cycle, 1942-2020



Source: Nowandfutures, TheDailyGold.com, Barrons, Nick Laird, goldchartsrus.com, Incrementum AG



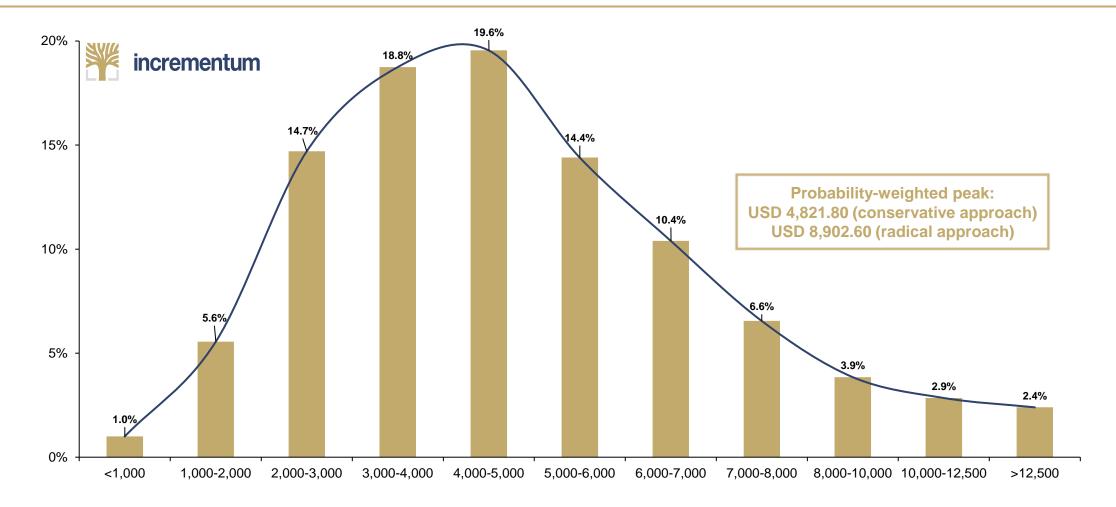
5) Quo vadis, aurum?

"We need to think outside the paradigm of the last forty years if we wish to thrive over the next two decades."

Chris Cole, Artemis Capital Management



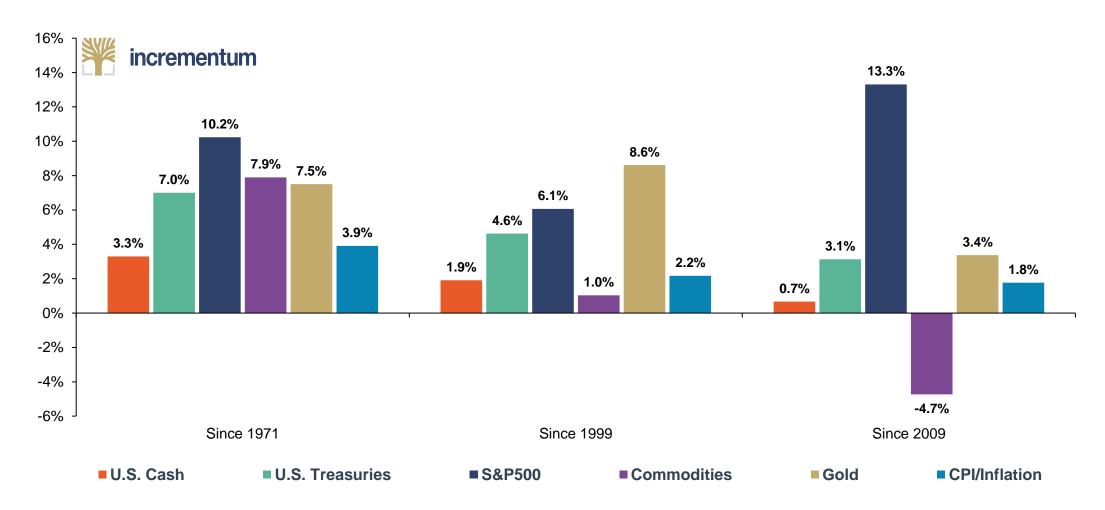
Approximated Gold Price in 2030 by Distribution Probability*, in USD



Source: Incrementum AG (*The exact description of the model can be found in the In Gold We Trust report 2020 on page 345ff.)



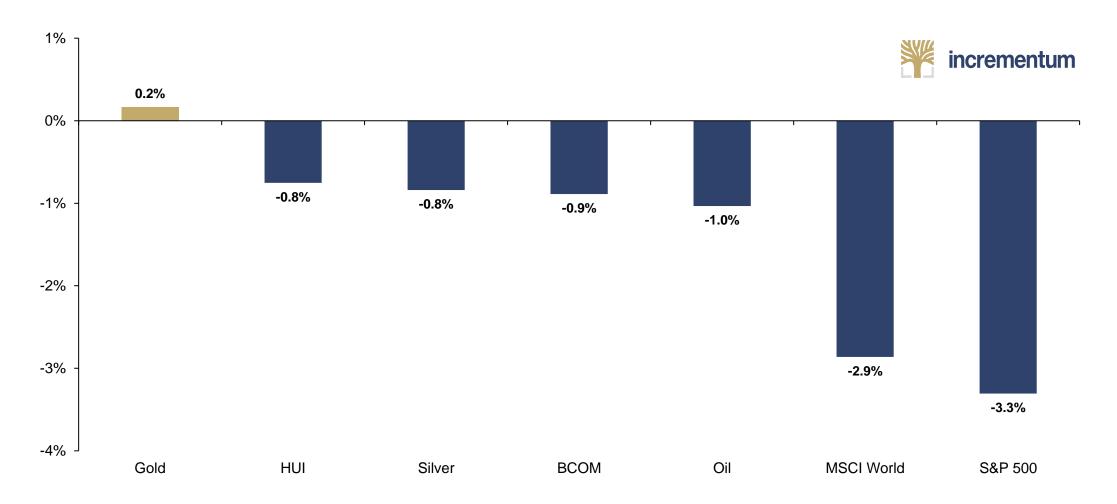
Compound Annual Growth Rates of Financial Assets (as of December 31, 2019)



Source: World Gold Council, DGYDJ, Voima, Incrementum AG



Asset Performance During 20% Weakest S&P 500 Weeks, 01/2000-09/2020





Historical Asset Class Performance During Stagflationary Periods

| Start | End | S&P 500 | US Dollar | S&P GSCI | Metals | Industrial Commodities | Agriculture/ Livestock | Gold | Silver | WTI Oil | US T10Y (bps) |
|------------------------|---------|---------|-----------|----------|--------|---------------------------|---------------------------|-------|--------|---------|---------------|
| Q4/1959 | Q1/1971 | 13.2% | | -3.5% | -8.8% | -6.4% | 8.9% | 10.5% | -10.1% | 6.3% | -198 |
| Q4/1973 | Q3/1975 | -5.7% | 11.6% | 18.3% | 21.8% | -1.1% | 10.0% | 37.2% | 64.7% | 158.9% | 158 |
| Q2/1979 | Q2/1981 | 32.7% | 22.6% | 33.0% | -7.8% | 1.5% | 22.8% | 77.4% | 4.3% | 139.7% | 472 |
| Q1/1982 | Q1/1983 | 42.9% | 6.8% | 1.4% | -11.8% | -5.8% | 1.6% | 29.7% | 48.7% | 7.5% | -356 |
| Average nominal return | | 20.8% | 13.7% | 12.3% | -1.6% | -2.9% | 10.8% | 38.7% | 26.9% | 78.1% | 19 |
| Average real return | | 7.0% | -0.1% | -1.5% | -15.5% | -16.8% | -3.0% | 24.9% | 13.1% | 64.3% | |

Source: Bloomberg, Haver Analytics, Rosenberg Research, Incrementum AG



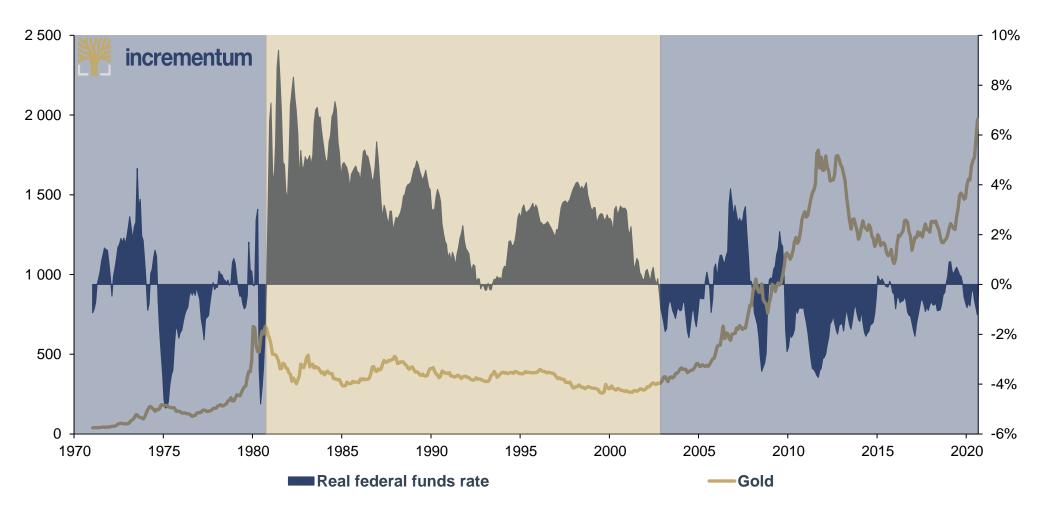
Historical Equity Sector Performance During Stagflationary Periods

| Start | End | Materials | Discretionary | Industrials | Energy | Health Care | Financials | Staples | Info. Tech. | Telecom | Utilities |
|------------|--------------|-----------|---------------|-------------|--------|-------------|------------|---------|-------------|---------|-----------|
| Q4/1973 | Q3/1975 | 18.9% | -7.9% | -13.6% | -4.0% | -11.0% | -21.0% | -10.0% | -24.3% | -2.6% | -11.1% |
| Q2/1979 | Q2/1981 | 26.6% | 17.0% | 33.2% | 54.2% | 29.3% | 37.4% | 20.4% | -7.9% | -5.8% | -4.4% |
| Q1/1982 | Q1/1983 | 48.5% | 70.5% | 55.2% | 17.8% | 43.0% | 41.2% | 45.8% | 79.3% | 15.9% | 16.8% |
| Average no | minal return | 31.4% | 26.5% | 25.0% | 22.7% | 20.4% | 19.2% | 18.7% | 15.7% | 2.5% | 0.4% |
| Average | real return | 17.6% | 12.7% | 11.1% | 8.9% | 6.6% | 5.4% | 4.9% | 1.9% | -11.3% | -13.4% |

Source: Bloomberg, Haver Analytics, Rosenberg Research, Incrementum AG



Gold (lhs), in USD, and Real federal funds rate (rhs), 01/1971-08/2020





Gold (lhs), in USD, and US 5y TIPS (rhs), 01/2012-09/2020



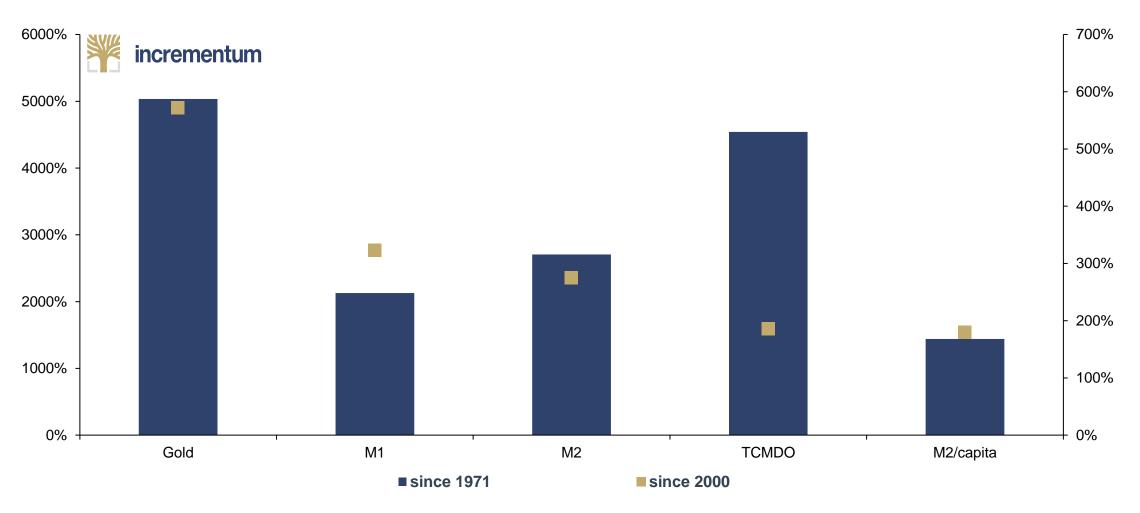


Inflation Sensitive Assets (lhs), indexed 01/2007 = 100, and Incrementum Inflation Signal (rhs), 01/2007-09/2020





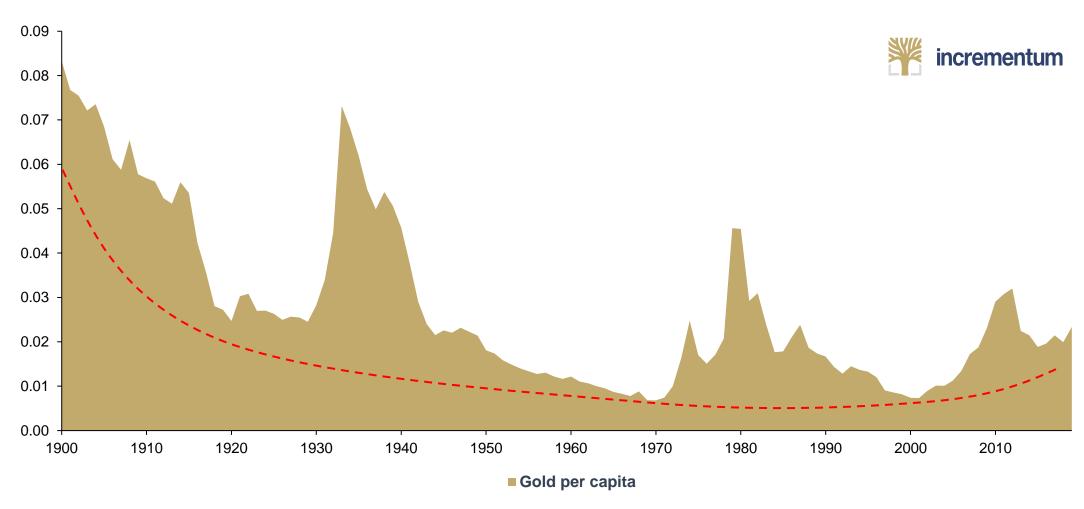
Gold, M1, M2, TCMDO & M2/Capita Growth, in %, 1971-2020 (lhs) and 2000-2020 (rhs)



Source: Reuters Eikon, Federal Reserve St. Louis, Incrementum AG



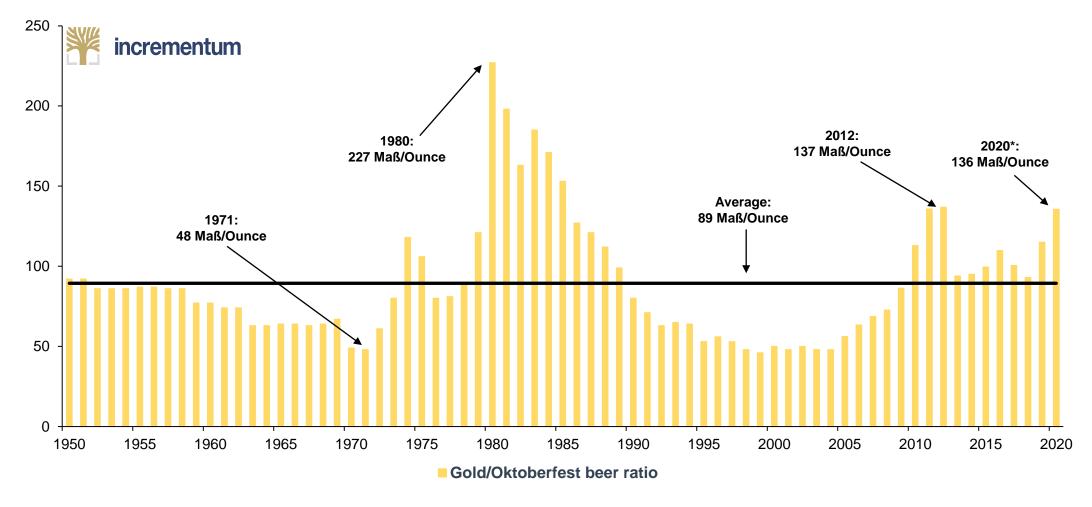
Gold/GDP per Capita, 1900-2019



Source: Nick Laird, goldchartsrus.com, Incrementum AG



Gold/Oktoberfest Beer Ratio, 1950-2020*



Source: Reuters Eikon, Statista, Incrementum AG (*Due to Covid-19 there will be no Oktoberfest in 2020. Therefore the Oktoberfest beer price from the previous year was used for the calculation for the year 2020.)



The In Gold We Trust report 2020 in 8 Bullet Points (1/2)

1) Gold performance: Gold will prove to be a good investment over the course of this decade and will provide stability and security in any portfolio running from one ATH to the next.



2) **Monetary system:** We believe that we are at the end of a deflationary interpretation of our global monetary world order. In the new monetary world order gold will once again play an important role as a stateless reserve currency.



3) **Debt:** Covid-19 is the accelerant of the overdue recession. The interventions resulting from the pandemic risk are overstretching the debt sustainability of many countries. In 2020 we will see the largest increase in debt the world has ever experienced in peace times.



4) **Inflation:** Central banks are in a quandary when it comes to combating inflation in the future. Due to overindebtedness it will not be possible to control nascent inflation risks with substantial interest rate increases.





The In Gold We Trust report 2020 in 8 Bullet Points (2/2)

Crisis: We are currently experiencing the most pronounced economic contraction in 90 years. Portfolios are far less vulnerable to shocks if anti-fragile assets are added.



6) **Silver:** In the medium-term inflationary environment, silver will be successful alongside gold. We would be surprised, if the next ten or 20 years will not be some of best years in silver's history.



7) **Mining stocks:** As a consequence of the four-year bear market a large number of mining companies are now standing on a more solid foundation. The producers are leaner, have reduced their debt, and will benefit more from rising gold prices in the future.



8) **General Outlook:** Given the unique combination of circumstances, we are convinced that the 2020s will go down in investment history as a golden decade. If money supply growth develops in a similar inflationary manner to that of the 1970s, a gold price around USD 8,900 is realistic by 2030. A more conservative calibration forecasts a gold price of still USD 4,800.

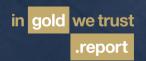




Addendum

Because we care...

About our Clients.
About the Society.
About the Future.



About the In Gold We Trust report

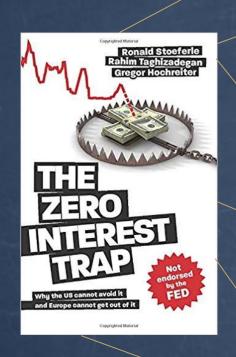
• The annually published *In Gold We Trust* report has been authored by Ronald-Peter Stöferle **since 2007**, this year for the eighth time together with Mark Valek and under the umbrella of Incrementum AG.

- It provides a **holistic assessment of the gold sector** and the most important influencing factors, such as real interest rate development, debt, inflation, etc.
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- Since 2019 the *In Gold We Trust* report has also been **published in China**. The Mandarin version will be published in autumn this year.
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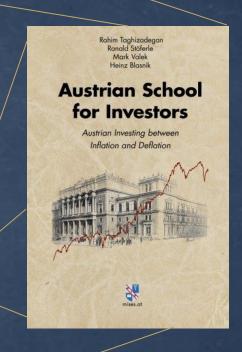
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About the Authors

Ronald-Peter Stoeferle, CMT

- Ronni is managing partner of Incrementum AG and responsible for research and portfolio management
- In 2007 he published his first In
 Gold We Trust report. Over the
 years, the study has become one of
 the benchmark publications on
 gold, money, and inflation.
- Advisor for Tudor Gold Corp.
 (TUD), a significant explorer in
 British Columbia's Golden Triangle.
- Member of the advisory board of Affinity Metals (AFF).
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 Matterhorn Asset Management

Mark J. Valek, CAIA

- Mark is a partner of Incrementum AG and responsible for portfolio management and research.
- Prior to Incrementum, he was with Merrill Lynch and then for 10 years with Raiffeisen Capital Management, most recently as fund manager in the area of inflation protection.
- He gained entrepreneurial experience as co-founder of philoro Edelmetalle GmbH.





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 - Our core competencies are in the areas of:
 - Wealth management
 - Precious metal and commodity investments
 - Active inflation protection
 - Crypto and alternative currency exposure
 - Special mandates

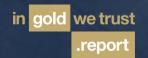


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John Reade
Chief Market Strategist
World Gold Council

"Arguably, the In Gold We Trust report is the most comprehensive analysis of the global political economy through the lens of the Austrian School of economic thought. A unique perspective on gold, with some fantastic charts and always an enjoyable read."



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Rick Rule
President & CEO
Sprott U.S. Holdings, Inc

"A must-read for people who invest in precious metals and precious metals equities. A pleasant read, too – well-researched and well-written."

Selected Testimonials



Simon Mikhailovich

Founder Tocqueville Bullion Reserve

"When it comes to finding the most insightful and comprehensive annual gold report, in Incrementum I trust."



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